



# PROUD TO SUPPORT MAKERS, CREATORS AND INNOVATORS

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Brian Cutts, Managing Director, LEONI Temco

## LEONI TEMCO

LEONI Temco specialises in the manufacture of silver and nickel plated wire and strands, for distribution to cable makers across Europe. The business, which has an extraordinary history that dates all the way back to 1569, has existed in the UK since 1906.

Based at the heart of the Forest of Dean, the organisation employs a team of 74 people and regularly turns to Make UK for assistance with their Employee Handbook. Managing Director Brian Cutts said, “Make UK is able to help us, especially when it comes to legislative changes and best practice. We tend to compile our handbook annually, but I am in regular contact with Make UK via workshops and seminars.

“I am fortunate to be a member of the South West Regional Advisory Board (RAB), which meets on a regular basis, and is great for networking and meeting with other members.”



## LEONI

**MAKE**uk  
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## THE ENVIRONMENT AND BREXIT

As an organisation that exports 75% - 80% of their goods, with 90% of that into Europe, it is inevitable that Brexit is a major challenge for the business, with customers across a broad range of manufacturing sectors including Automotive, Aerospace, Industrial Solutions and Telecommunication. The economic landscape and the ease with which LEONI Temco are able to do business in Europe is vital.

The environment is also very important and Make UK's seminars on environmental impact are a key reason for LEONI Temco's membership.

"Whilst we are very fortunate that our products are 100% recyclable, we need to make sure that we are legislatively compliant and demonstrating best practice. This is a good example of how Make UK is able to introduce you to other companies facing the same challenges," said Brian.

For Brian, working with Make UK and participating as a member of the RAB provides valuable networking support and discussions. It is especially useful around Brexit and the view from Europe, providing a feel for both sides of the story. Understanding what is in the public domain is necessary, but it is the information and analysis provided by Make UK that gives the real insight.



Brian Cutts, Managing Director, LEONI Temco

## LOBBYING FOR IMPROVED ACCESS AND INFRASTRUCTURE

Running a business from the Forest of Dean, a beautiful spot perceived as a leisure location, gives rise to some unique challenges. With one road in, and one road out, access to the Forest of Dean means it is difficult to attract employees and skilled individuals from larger outside areas.

The utilities infrastructure can also be testing, with the power supply regularly suffering from outages, and Brian talked passionately about how this affected their sensitive equipment. "When we're producing long lengths of wire, even the smallest of blips or flickers can interrupt our processes."

Membership of Make UK enables LEONI Temco to voice these unique challenges more clearly and gives them a platform to lobby on issues such as; infrastructure, broadband, growing local skills and talent and thinking about the future.

## A BROAD DEPTH OF EXPERIENCE

For LEONI Temco it is Make UK's broad depth of experience that they really appreciate. Make UK is confidently improving their offering to members.

"Because Make UK deals with both SMEs and larger companies, you have access to a network with a vast number of skills." Brian concluded, "You might be able to tap into services that are cheaper or more local, but you just can't get the breadth of service that is available from Make UK."

At Make UK we've been providing our members with the influence, insight and connections to help them grow for more than 120 years.

Join us and be part of the community.

[makeuk.org/join](https://makeuk.org/join)

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